

Regis “Roscoe” A. Lecomte

(786) 564 - 4548 | rleco005@fiu.edu | Miami, FL | <https://www.linkedin.com/in/regis-a-lecomte/>

EDUCATION

Florida International University (FIU)

Bachelor of Business Administration in International Business, second major in Management

Cumulative GPA: 3.34/4.00

Miami, FL

Dec 2025

PROFESSIONAL EXPERIENCE

Amazon

Area Manager Intern

Riverside, CA

Jun 2024 – Aug 2024

- Authored Amazon Wikipedia page on the SOP with additional information and translations in four languages
- Completed Standard Operating Procedures (SOP) document for Customer Returns (CRETs) processes for associates
- Pitched my solution to management through a project presentation that resulted in the implementation of the SOP in the Fulfillment Center (FC), with opportunities to apply the SOP across North and South America, as well as Europe

Zara's, Inditex Group

Sales Associate

Miami, FL

Jul 2022 – Dec 2022

- Catered to clients' specific wants and needs for garment styling and care within the Men's department daily
- Achieved \$18,000 in sales in the peak month, diligently provided customer service in a dynamic environment
- Provided monthly sales and operation reports to store management, advised department goals based on sales metrics

LEADERSHIP AND PROFESSIONAL DEVELOPMENT

UBS 2024 Pitch Competition

FIU Team A, Financial Model

Remote, Miami, FL

May 2024

- Presented a generative AI product with my research alongside the team to a panel of 8 judges and audience
- Curated report on publicly available information to forecast a revenue model for 5 years and a cost model for 6 years
- Collaborated with a team of four on an Artificial Intelligence product that generates philanthropic solutions for High-Net-Worth Individuals at the UBS Private Bank, resulted in winning 1st place in the national competition

Phoenician Investment Fund (PIF)

Sector Analyst – Natural Resources Group

Miami, FL

Aug 2023 – Present

- Develop an understanding in investment banking, asset management, mergers & acquisitions, and restructurings
- Conduct capital market research, learn trading strategies and accounting principles with current and former analysts
- Analyze recent transactions, market trends, portfolio management, and case studies on public and private companies
- Educate on financial institutions such as bulge bracket, middle markets, hedge funds, hedge funds, and private equity

F.I.M.U.N. (FIU Model United Nations) 36 Secretariat

Chief Financial Officer (Elected)

Miami, FL

May 2023 – May 2024

- Networked with over 300 national and foreign high schools, selecting the best outreach strategy through media
- Oversaw marketing campaign and raised capital for a team of 12 to maximize revenue and attendance of conference

Secretary of Finance (Elected)

May 2022 – May 2023

- Capitalized on a budget of \$11,000 with various income streams by leading a team of four junior accountants
- Developed a database of more than 600 client's financial information on Microsoft Access to track multiple metrics
- Initiated and designed personal merchandise to increase sales every quarter such as shirts, hats, and stickers by 10%

SKILLS, ACTIVITIES, & INTERESTS

Certifications and skills: English (native), French (native), Spanish (native), Portuguese (fluent), Russian (intermediate), Ukrainian (intermediate), Arabic (entry), Mandarin Chinese (entry), and Microsoft Office (Excel, PowerPoint, Word)

Other: FIU College of Business Study abroad program in Dubai, and Abu Dhabi, UAE, and Doha, Qatar